

FORBES & WALKER TEA BROKERS PVT LTD

WEEKLY TEA MARKET REPORT

SALE NO

42

24TH/25TH OCTOBER 2023



Overall Market

	QTY (M/KGS)	DEMAND
Ex Estate	0.72	Irregular
High and Medium	0.62	Fair
Leafy	0.56	Fair
Semi Leafy	0.68	Fair
Tippy/Small Leaf	0.87	Fair
Premium Flowery	0.06	Fair
Off Grade	1.00	Irregular
Dust	0.51	Irregularly Lower
Total	5.03	Fair

ORDER OF SALE

SALE NO: 42

24TH/25TH OCTOBER 2023

EX-ESTATE

Asia Siyaka Commodities PLC

John Keels PLC

Lanka Commodity Brokers (Pvt) Ltd

Mercantile Produce Brokers (Pvt) Ltd

Eastern Brokers Ltd

Ceylon Tea Brokers PLC

Bartleet Produce Marketing (Pvt) Ltd

Forbes & Walker Tea Brokers (Pvt) Ltd

LG LARGE LEAF LG SMALL LEAF/BOPI/ PREMIUM

John Keels PLC

Ceylon Tea Brokers PLC

Eastern Brokers Ltd

Bartleet Produce Marketing (Pvt) Ltd

Forbes & Walker Tea Brokers (Pvt) Ltd

Mercantile Produce Brokers (Pvt) Ltd

Lanka Commodity Brokers (Pvt) Ltd

Asia Siyaka Commodities PLC

HIGH & MEDIUM/OFFGRADE /DUST

Lanka Commodity Brokers (Pvt) Ltd

Ceylon Tea Brokers PLC

Eastern Brokers Ltd

John Keels PLC

Asia Siyaka Commodities PLC

Mercantile Produce Brokers (Pvt) Ltd

Forbes & Walker Tea Brokers (Pvt) Ltd

Bartleet Produce Marketing (Pvt) Ltd

AUCTION DETAILS

AT THIS WEEK'S SALE 10,062 LOTS TOTALLING 5,028,916 KGS WERE ON OFFER. THE BREAKDOWN IS AS FOLLOWS:

	LOTS	QUANTITY
Ex Estate	689	719,428
Main Sale - High & Medium	1,458	621,665
Low Grown - Leafy	1,572	557,427
Low Grown - Semi Leafy	1,553	677,214
Low Grown - Tippy	1,799	871,876
Premium Flowery	376	63,037
Off Grades	2,066	1,005,359
Dust	549	512,910
Total	10,062	5,028,916
Re - Prints	895	450,835

SETTLEMENT DATES

27/10/2023 31/10/2023 01/11/2023

10% Payment

Buyers Prompt

Sellers Prompt

Quality

Overall, mostly similar to last.

COMMENTS

Overall auction volumes showed a marginal improvement and totalled 5.0 M/Kgs. There was good general demand although at irregular rates.

Ex-Estate offerings too were improved and totalled 0.7 M/Kgs, marginally up from the 0.6 M/Kgs on offer during the previous couple of weeks. Quality of offerings did not show much change, whilst there was improved demand particularly for a wider selection of the better teas.

Best Western BOP's - Select invoices gained Rs. 100 per kg and more following special inquiry, whilst the others were irregular. Corresponding BOPF's - Select invoices were firm and up to Rs. 50 per kg dearer, whilst the others were firm to marginally easier. In the Below Best category, a few select BOP invoices appreciated substantially following special inquiry, whilst the others were irregular following quality. Corresponding BOPF's followed a similar trend with a select range of bright liquoring teas gaining up to Rs. 50 per kg, whilst the others were firm and Rs. 20-30 per kg easier. At the lower end, clean leaf BOP's gained up to Rs. 50 per kg, whilst the others were firm and dearer to a lesser extent. Corresponding BOPF's declined by up to Rs. 50 per kg. Nuwara Eliyas' continued to sell well. Uda Pussellawa - Better BOP's were Rs. 50-80 per kg lower, whilst the others sold around last week's levels. Corresponding BOPF's declined by Rs. 50-100 per kg. Uva BOP's declined by Rs. 50 per kg and more, whilst the corresponding BOPF's declined by Rs. 50-100 per kg.

There was less activity from shippers to the UK and the continent, whilst shippers to South Africa were selective. Improved activity from shippers to Japan, whilst shippers to the CIS continued to be active on wide cross-section of the teas.

High & Medium Grown CTC teas generally sold around last though some price fluctuations were evident within the different categories, whilst the Low Growns followed a similar trend.

Low Grown offerings increased this week and totalled 2.1 M/Kgs. Leafy, Semi-Leafy and Tippy catalogues met with fair demand.

In the Leafy catalogues - OP1's in general were firm, whilst the teas at the bottom eased. A few select Best BOP1's appreciated following special inquiry. Best varieties sold around last levels, whilst the Below Best and teas at the bottom declined. Well-made OP's, in general, were firm. High-priced OPA's sold around last levels, whilst the Best and cleaner Below Best appreciated. Balance were firm on last. Select Best PEK's were firm to dearer, whilst the balance were irregular following quality. PEK1's, in general, were easier.

In the Tippy catalogues, a few select Best FBOP's appreciated following special inquiry, whilst the balance together with the Best and Below Best varieties declined. Teas at the bottom too followed a similar trend. Well-made FF1's were easier. A few clean leaf Below Best varieties sold around last levels, whilst the balance were lower following quality.

In the Premium catalogues, very Tippy teas met with good demand and were firm to dearer. Teas in the Best and Below Best categories followed a similar trend, whilst the teas at the bottom were irregular following quality.

CROP AND WEATHER

FOR THE PERIOD 17TH - 23RD OCTOBER 2023

Western/Nuwara Eliya Regions



Overcast mornings and evening showers were reported in the Western Region, whilst the Nuwara Eliya Region reported showers throughout the week. The Department of Meteorology expects heavy showers and misty mornings in the Nuwara Eliya Region in the week ahead.

Uva/Udapussellawa Region



Dull mornings and evening showers were reported in both regions throughout the week. Fairly heavy showers and misty mornings are expected in the Uva Region in the week ahead according to the Department of Meteorology.

Low Growns



The Low Grown Region reported showery conditions throughout the week. The Department of Meteorology expects misty mornings and heavy showers in the Sabaragamuwa Region in the week ahead.

Crop

The Western, Nuwara Eliya, Uva and Udapussellawa regions maintained the crop intake, whilst the Low Grown Region reported a decline.



HIGH GROWN TEAS



BOP Best Western's - Select invoices gained up to Rs. 100 per kg and more following special inquiry, whilst the others were

irregular. In the Below Best category, a few select invoices appreciated substantially following special inquiry, whilst the others were irregular often following quality. At the lower end, the better teas appreciated up to Rs. 50 per kg, whilst the others were firm and dearer to a lesser extent. Nuwara Eliya's gained up to Rs. 100 per kg. Uda Pussellawa's - Better teas were Rs. 50-80 per kg lower, whilst the others sold around last week's levels. Uva's - Better teas declined

by Rs. 50 per kg and more.

BOPF Best Western's - Select invoices were firm and up to Rs. 50 per kg dearer, whilst the others were firm to marginally

easier. In the Below Best category, select bright liquoring teas gained up to Rs. 50 per kg, whilst the others were firm and Rs. 20-30 per kg easier. Plainer sorts declined up to Rs. 50 per kg. Nuwara Eliya's continued to sell well. Uva/Uda

Pussellawa's declined by Rs. 50-100 per kg.

OP/OPA Well-made OP/OPA's were firm on last, whilst the others together with the teas at the lower end were firm to dearer

by Rs. 50 per kg.

PEKOE/PEKOE1 A limited selection of flavoury PEK's that were available were firm to easier. Orthodox Leafy PEK/PEK1's, in general,

were firm to easier. A few Rotovane PEK's gained considerably following special inquiry/quality, whilst the others and

poorer sorts sold at last levels.

FBOP/FBOPF1 A limited selection of flavoury FBOP's that were available were irregularly easier. Well-made Orthodox Leafy

FBOP/FF1's together with the clean leaf Below Best sorts were firm on last, whilst the others at the lower end were

firm to easier following quality.

QUOTATIONS LKR	ВС	OP	ВО	PF	PEKOE	/FBOP	0	P
SALE DTE	17/18	24/25	17/18	24/25	17/18	24/25	17/18	24/25
JALE DIE	Oct	Oct	Oct	Oct	Oct	Oct	Oct	Oct
Best Westerns	1040-1300	1100 - 1460	1260-1420	1260 - 1360	1080-1850	1100 - 1850	1000-1240	980 - 1240
Below Best Westerns	840-1020	900 - 1080	1120-1240	1060 - 1240	940-1060	960 - 1080	900-980	880 - 960
Plainer Westerns	790 - 830	770 - 890	800-1100	840 - 1040	760-920	740 - 940	750-880	720 - 860
Nuwara Eliyas	N/A	1060 - 1160	1380	1280 -	900-1480	920 - 1600	900-1220	940 -
Brighter Udapussellawas	N/A	N/A	960 - 980	920 -	1100-1950	1160 - 2050	950-1260	980 - 1280
Other Udapussellawas	710 - 740	760 - 790	920 - 940	750 - 840	770-1080	760 - 1140	760-980	780 - <mark>960</mark>
Best Uvas	N/A	1140 -	900 - 960	900 - 940	1100-1900	1120 - 1850	950-1260	940 - 1260
Other Uvas	730	730 - 850	800 - 890	760 - 800	800-1050	780 - 1100	780-940	780 - 920

MEDIUM GROWN TEAS



BOP Leafy teas sold well at firm to dearer rates, whilst the others were mostly firm.

BOPF Mostly firm.

OP/OPA With the exception of a few Select Best OP/OPA's which were firm on last, the others together with the teas at the

lower end were firm to dearer by Rs. 50 per kg.

PEKOE/PEKOE1 PEK's, in general, were easier by Rs. 50 per kg, whilst the PEK1's in general were fully firm on last.

FBOP/FBOPF1 Well-made FBOP/FF1's, in general, were firm to dearer by Rs. 50 per kg and more at times especially towards the

latter part of the sale. Teas at the lower end were firm to easier following quality.

QUOTATIONS LKR	BOP		BOPF		PEKOE/FBOP		OP	
SALE DTE	17/18	24/25	17/18	24/25	17/18	24/25	17/18	24/25
SALE DIE	Oct	Oct	Oct	Oct	Oct	Oct	Oct	Oct
Good Mediums	850-1800	900 - 1600	N/A	N/A	1180-2050	1220 - 2100	1100-1260	1120 - 1320
Other Mediums	700 - 840	700 - 890	730 - 900	760 - 900	750-1150	760 - 1200	780-1070	780 - 1100

UNORTHODOX / CTC TEAS

HIGH GROWN BP1s - Sold around last. PF1s - Select high-priced teas of last week were up to Rs. 100 per kg easier, whilst the others

were mostly firm.

MEDIUM GROWN BP1s - Firm and dearer. PF1s - Best available sold around last, whilst the others were irregular.

LOW GROWN BP1s - Sold around last week's levels. PF1s - Firm and dearer on last week's closing levels.

QUOTATIONS LKR	BP1		PF1			
SALE DTE	17/18	24/25	17/18	24/25		
SALE DIE	Oct	Oct	Oct	Oct		
High Grown	740 - 770	1060 -	740-1260	780 - 1160		
Medium Grown	760-1020	800 - <mark>830</mark>	720-1160	750 - <mark>1040</mark>		
Low Grown	1160-1220	1040 - 1080	1000-1650	960 - 1650		

OFF GRADES

Incline from last week
Decline from last week
Static Market

FGS1/FGS Select clean leaf varieties which commenced dearer by Rs. 30 per kg and more, appreciated further by Rs. 50-100 per

kg towards the latter part of the sale. The Below Best varieties which commenced firm on last week's levels were dearer by Rs. 60-80 per kg. Teas at the bottom end of the market, in general, were firm to dearer by Rs. 10-30 per kg. Low Growns - Select clean leaf invoices gained substantially following quality, whilst the Below Best together with the poorer varieties were dearer by Rs. 20-30 per kg. CTC's - Select clean leaf varieties were firm to dearer by Rs. 10-30

per kg, whilst the Below Best and poorer varieties in general were firm.

BROKENSSelect clean leaf BM's were dearer by Rs. 20-40 per kg and more, whilst the balance in general were irregular and mostly lower. Below Best varieties together with the poorer sorts commenced easier by Rs. 20 per kg and declined

further by Rs. 30-40 per kg and more towards the latter part of the same. BP's, in general, were dearer.

further by ns. 50-40 per ng and more towards the latter part of the same. Br s, in general, were dearer.

BOP1A Best varieties appreciated by Rs. 40-60 per kg and more towards the closure of the sale. Below Best and teas at the

bottom and of the market, in general, were firm to selectively dearer by Rs. 10-20 per kg. $\,$

QUOTATIONS LKR	HIG	HIGH		JM	LOW	
SALE DTE	17/18	24/25	17/18	24/25	17/18	24/25
SALE DIE	Oct	Oct	Oct	Oct	Oct	Oct
Better Fannings (Orthodox)	700-880	720 - 1000	690-760	720 - 780	670-800	700 - 980
Better Fannings (CTC)	740	770 -	720-730	710 - 770	720-1600	710 1600
Other Fannings (Orthodox)	600-680	640 - 700	620-680	650 - 700	600-660	640 - 690
Other Fannings (CTC)	N/A	N/A	660-700	680 - 700	640-700	670 - <mark>700</mark>
Good Brokens	690-920	670 - 1000	680-980	660 - 1160	670-1360	660 1440
Other Brokens	630-680	620 - 650	620-670	620 - 650	610-660	610 640
Better BOP1As	710-780	720 - 820	700-880	710 - 1100	710-1400	720 - 1460
Other BOP1As	680-710	690 - 700	650-690	660 - 700	660-700	680 - 700

DUSTS

DUST1 Select Best Dust's declined by Rs. 50-80 per kg, whilst the Best Dust's were firm to easier by Rs. 50-70 per kg. Teas in

the Below Best category together with the poorer sorts declined by Rs. 60-80 per kg. Low Grown - Best varieties declined substantially which resulted in most teas being unsold. Below Best varieties together with the poorer sorts

were mostly firm.

 $Best\ High\ \& amp;\ Medium\ Grown\ CTC's\ were\ firm\ to\ easier\ by\ Rs.\ 20-40\ per\ kg,\ whilst\ the\ Below\ Best\ varieties\ and$

poorer sorts were mostly firm. Low Grown varieties appreciated by Rs. 50 per kg. $\,$

DUST Clean leaf secondaries were easier by Rs. 30-50 per kg, whilst the poorer sorts were firm on last week's levels. Best

Low Grown typesappreciated by Rs. 50-70 per kg, whilst the poorer sorts were mostly firm.

QUOTATIONS LKR	HIG	Н	MEDIL	JM	LOV	V
SALE DTE	17/18	24/25	17/18	24/25	17/18	24/25
SALE DIE	Oct	Oct	Oct	Oct	Oct	Oct
Better Primary Dust (Orthodox)	1150-1650	1150 - 1650	810-920	820 - 1000	880-1000	850 - 940
Better Primary Dust (CTC) P. Dust	1000-1300	1000 - 1260	920-1180	940 - 1200	1050-1300	1100 - 1360
Below Best Primary Dust (Orthodox)	860-1120	880 - 1100	730-800	750 - 800	760-860	770 - 840
Other Primary Dust (CTC) P. Dust	830-980	850 - 980	710-800	790 - 920	720-860	800 - 1050
Other Primary Dust (Orthodox)	650-850	720 - 860	660-720	700 - 740	640-750	680 - 760
Better Secondary Dust	840-1080	860 - 1120	750-820	770 - 870	820-920	900 - 1200
Other Secondary Dust	580-800	610 - 850	600-720	650 - 750	590-800	630 - 880

LOW GROWN TEAS



FBOP/FBOP1 A few Select Best FBOP1's were firm to dearer on special inquiry, whilst the balance together with the Below Best

varieties were easier. Teas at the bottom too followed a similar trend. Well-made FBOP1's were firm, whilst the

balance eased.

BOP's, in general, were lower.

BOP1 A few Select Best BOP1's appreciated following special inquiry. Best varieties were fully firm, whilst the Below Best

and poorer sorts were easier.

OP1 Select Best and Best OP1's were firm, whilst the balance were irregular and mostly lower.

OP Select Best and Best OP's were firm to selectively dearer, whilst the balance maintained.

OPA Select Best OPA's were firm, whilst the Best and Below Best varieties appreciated following quality. Teas at the

bottom maintained.

PEKOE Select Best PEK's appreciated following quality. However, Best, Below Best and teas at the Bottom continued to ease.

A few Select Best PEK1's were marginally easier, whilst the teas in the Best and Below Best categories were irregular

following quality. Poorer sorts maintained.

BOPF A few Select Best BOPF's were dearer on special inquiry, whilst the balance declined.

FBOPF/FBOPF1 Well-made FF1's were easier. However, cleaner Below Best and cleaner teas at the bottom sold around last levels, whilst the balance were lower following quality. Very Tippy teas met with good demand and were firm to dearer. Best

and Below Best varieties too were firm to dearer, whilst the teas at the bottom were irregular following quality.

QUOTATIONS LKR	SELECT	Γ BEST	ВЕ	BEST		V BEST	OTHERS	
SALE DTE	17/18	24/25	17/18	24/25	17/18	24/25	17/18	24/25
JALE DIE	Oct	Oct	Oct	Oct	Oct	Oct	Oct	Oct
FBOP 1	1700-1750	1700 - 1750	1200-1300	1200 - 1300	950-1000	950 - 1000	850-950	850 - 900
FBOP	1900-2200	1900 - 2300	1300-1400	1300 - 1400	1050-1150	1000 - 1100	900-1000	900 - 1000
BOP 1	2200-4100	2200 - 4450	1800-2000	1800 - 2100	1050-1400	1000 - 1300	850-1000	850 - 980
ВОР	1650-1750	1700 - 1800	1250-1400	1250 - 1400	900-1000	900 - 1000	850-900	850 - 900
BOPF	1000-1080	1000 - 1200	900-950	900 - 950	750-800	750 - 800	700-750	700 - 750
FBOPF (TIPPY)/FBOPF SP	2450-2900	2500 - 3000	1550-1950	1600 - 2000	1400-1500	1400 - 1500	1000-1050	1000 - 1050
FBOPF 1	1450-1600	1450 - 1600	1250-1300	1250 - 1300	900-1000	900 - 1000	850-900	800 - 850
FBOPF	1500-1700	1500 - 1700	1000-1100	1000 - 1100	900-950	900 - 950	800-850	800 - 850
OP 1	3300-3850	3350 - 3900	2200-3200	2100 - 3250	1450-2100	1300 - 2000	980-1400	900 - 1250
ОР	1600-1700	1600 - 1700	1420-1550	1460 - 1550	1200-1400	1260 - 1440	1000-1150	1000 - 1200
OPA	1300-2200	1340 - 2200	1180-1280	1200 - 1320	1060-1160	1100 - 1180	850-1050	850 - 1050
РЕКОЕ	1700-2250	1650 - 2400	1400-1650	1400 - 1600	1150-1380	1150 - 1380	850-1100	850 - 1100
PEK 1	1800-2750	1800 - 2600	1550-1800	1550 - 1800	1250-1500	1250 - 1500	1000-1100	1000 - 1100

TOP PRICE

Mariangalla BOP		WESTERN MEDIUI	М			
Maighead BOP @ 1480 Kenmare	Hatale	ВОР		1600	Court Lodge	
1340 1340	Harangalla	ВОР		1500	Kenmare	
Luckyland	Craighead	ВОР	@	1480	Kenmare	
Section Sect	Windsorforest	BOPSp	@	1340		
High Forest	Craighead	BOPF/BOPFSp	@	1200	Luckyland	
PROPFED PROP	Dartry Valley	BOP1		2400	Luckyland	
Property	Dartry Valley	FBOP/FBOP1		1850	High Forest	
Alma Selands FBOPF/FBOPF1 Solands FBOPF/FBOPF3 Solands FBOPF/FBOPF3 Solands FBOPF/FBOPF1 Solands Solands FBOPF/FBOPF1 Solands Solands Solands FBOPF/FBOPF1 Solands Adams View Vithanakande Solands New Vithanakande Solands New Vithanakande Solands New Solands New Solands Adams View New Vithanakande Solands Solands Adams View New Vithanakande Solands Solands Adams View New Vithanakande Solands Solands Solands Adams View New Vithanakande Solands Adams View New Vithanakande Solands Solands Adams View New Vithanakande Solands Solands Solands Adams View New Vithanakande Solands Solands Adams View New Vithanakande Sol	Harangalla	FBOP/FBOP1	@	1700	Delmar	
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recombra FBOPF/FBOPF1	Uplands	-		1550	Alma	
aighead FBOPF/FBOPF1 @ 1500 Delmar Artry Valley OP/OPA 1320 Alma PHIWATE Super OP1 1600 Delmar Arrangalla OP1 @ 1550 Alma PEK/PEK1 2100 WESTERN HIGH Gestre BOP @ 1460 Stream Line Privood BOP @ 1420 Sithaka Peat Western BOP @ 1420 Chandrika Estate Peat Western BOP @ 1420 Chandrika Peat Western BOP @ 1420 Sithaka PEK/PEK1 STREAM PROPERSION STREAM PROPERSION STREAM PROPERSION STREAM PROPERSION STREAM PROPERSION PROP	Ancoombra	•		1550	Delmar	
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Ceciliyan BOP attegodde BOPSp 1280 Stream Line BOP arwell BOPSp 1280 Sithaka FBO Sithaka FBO Sithaka FBO Sithaka FBO Sithaka FBO Sithaka FBO Mavinda FBO Navinda FBO Hadigalla FBO Ceyenta FBO Hidellana FBO Sithaka FBO New Laksakanda FBO New Laksakanda FBO New Laksakanda FBO New Laksakanda FBO New Vithanakande Noverness OP1 NUWARA ELIYAS Sunrise OP1 NUWARA ELIYAS Sunrise OP1 NUWARA ELIYAS Sunrise OP1 Ahagastotte BOP @ 1160 Mulatiyana Hills OP Ahagastotte BOPF/BOPFSp @ 1280 Dullie Ella OP New Vers Leap FBOP/FBOP1 1600 Lumbini OPA	Great Western	ВОР		1400	Estate	БОР
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Brombil FBO Brombil FBO Brombil FBO Andrews BOP1 1850 Ceyenta FBO enloch FBOP/FBOP1 @ 1550 Andrews FBOP/FBOP1 @ 1400 Andrews FBOP/FBOP1 1400 Andrews FBOP/FBOP1 1400 Andrews FBOP/FBOP1 1400 Enloch FBOP/FBOP1 1400 Andrews FBOP/FBOP1 1400 Enloch FBOPF/FBOPF1 @ 1380 Enloch FBOPF/FBOPF1 @ 1380 Enloch FBOPF/FBOPF1 & 1380 Enloch FBOPF/FBOPF1 & 1380 Enloch FBOPF/FBOPF1 & 1380 Enloch FBOPF/FBOPF1 & 1380 Enloch FBOP/FBOPF1 & 1380 Enloch FBOP/FBOPFSP & 1380 Enloch F		•			Navinda	FBO
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- EUNTING PEN	Summerhill	-			Lakvinka	PEK

	UVA MEDIUM		
Halpewatte	ВОР		1700
Uva			
Demodera 'S'	BOPSp		1380
Dickwella	BOPF/BOPFSp	@	1300
High Spring	BOPF/BOPFSp		1020
El Teb	BOPF/BOPFSp	@	900
Ury	BOP1		1800
Telbedde	BOP1		1800
Shawlands	BOP1	@	1600
Blossoms Uva	FBOP/FBOP1	@	1440
Tea			
Sarnia Plaiderie	FBOP/FBOP1		1440
Telbedde	FBOP/FBOP1	@	1400
Demodera 'S'	FBOP/FBOP1		1400
Dickwella	FBOPF/FBOPF1		1480
Halpewatte	·		
Uva	OP/OPA		1280
Telbedde	OP1		1460
Glen Alpin	PEK/PEK1		1900
Aruna Passara	PEK/PEK1		1900
Sarnia	PEK/PEK1		1900
Plaiderie	LIGITARI		1500
Blossoms Uva Tea	PEK/PEK1	@	1850
	PEK/PEK1	@	1850
Misty Uva	•	w	
Dickwella	PEK/PEK1		1850
High Spring	PEK/PEK1		1850
Aruna Keppetipola	PEK/PEK1		1850
	UVA HIGH		
Bandaraeliya	ВОР	@	1140
Aislaby	ВОР	@	1020
Ranaya	BOPSp	•	1300
Uva Highlands	·		
J	BOPF/BOPFSp		1080
Craig	BOP1		1750
Ranaya	FBOP/FBOP1		1480
Craig	FBOPF/FBOPF1		1550
Oodoowerre	FBOPF/FBOPF1		1550
Mount Uva	OP/OPA		1260
Oodoowerre	OP1		1260

QUANTITY SOLD FOR THE SALE OF 24TH/25TH OCTOBER 2023

	WEEKL	Y (KGS)	TODATE (KGS)		
24TH/25TH OCTOBER 2023	2023	2022	2023	2022	
PRIVATE SALES	128,888	107,286	4,175,687	3,430,648	
PUBLIC AUCTION	3,903,027	4,581,968	196,869,380	197,969,381	
FORWARD CONTRACTS	19,140	30,710	2,029,908	1,537,880	
DIRECT SALES	NIL	NIL	NIL	NIL	
TOTAL	4,051,055	4,719,964	203,074,975	202,937,909	
BMF EXCLUDED FROM PRIVATE SALE	91,553	63,355	2,211,438	5,206,501	

(QUANTITY SOLD AND THE AVERAGE PRICE PER AUCTION)

	Quantity (M/kgs)		A۱	AVG Price (LKR)			Avg Price (USD)		
	2023	2022	2021	2023	2022	2021	2023	2022	2021
11TH OCTOBER 2023	3.84	4.49	4.91	1126.61	1519.72	609.92	3.54	4.23	3.07
18TH OCTOBER 2023	3.90	4.58	3.61	1133.06	1479.21	624.65	3.56	4.10	3.15

Source: Central Bank of Sri Lanka / Buying Rates

RATES OF EXCHANGE

SRI LANKA RUPEE APPROX PER UNIT OF CURRENCY

YEAR	2023	2022	2021
USD	320.81	360.71	198.50
STG.PD	392.20	405.38	271.83
EURO	341.06	353.86	229.44
YEN	2.13	2.40	1.73

Source: Central Bank of Sri Lanka / Buying Rates

PUBLIC AUCTION/GROSS SALES AVERAGE

SALE NO 41	W	EEKLY(LK	R)	TO	TODATE (LKR)			WEEKLY(USD)			TODATE(USD)	
17TH/18TH OCTOBER 2023	2023	2022	2021	2023	2022	2021	2023	2022	2021	2023	2022	2021
Uva High Grown	924.16	1330.98	554.12	984.81	1070.38	548.20	2.90	3.69	2.79	3.01	3.44	2.80
Western High Grown	1071.14	1534.47	641.66	1127.43	1065.92	600.27	3.37	4.26	3.23	3.45	3.42	3.07
CTC High Grown	988.78	1202.32	562.58	1001.80	950.15	532.49	3.11	3.34	2.83	3.06	3.05	2.72
High Grown (Summary)	1025.51	1457.07	613.37	1082.44	1067.44	584.11	3.22	4.04	3.09	3.31	3.43	2.98
Uva Medium Grown	994.41	1339.02	558.79	1029.13	1134.21	565.98	3.12	3.72	2.82	3.15	3.64	2.89
Western Medium Grown	926.14	1214.09	525.91	989.07	944.82	535.38	2.91	3.37	2.65	3.03	3.04	2.73
CTC Medium Grown	858.75	1068.71	486.16	918.19	798.83	498.17	2.70	2.97	2.45	2.81	2.57	2.54
Medium Grown (Summary)	949.06	1259.30	537.25	1001.72	1005.48	544.86	2.98	3.49	2.71	3.06	3.23	2.78
Orthodox Low Grown	1239.07	1584.48	660.47	1284.14	1348.56	654.10	3.89	4.40	3.33	3.93	4.33	3.34
CTC Low Grown	999.59	1076.33	492.59	969.61	941.52	504.36	3.14	2.99	2.48	2.97	3.03	2.58
Low Grown(Summary)	1221.65	1549.38	650.64	1266.44	1320.59	645.87	3.84	4.30	3.28	3.87	4.24	3.30
Total	1133.06	1479.21	624.65	1183.23	1215.64	615.70	3.56	4.10	3.15	3.62	3.91	3.14

Source: Oanda Exchange Rates Source: MSL - verages

WORLD TEA PRODUCTION (M/KGS)

				TODATE			DIFFERE	NCE +/-
	2021	2022	2023	2021	2022	2023	2021 vs 2022	2022 vs 2023
Sep								
Sri Lanka	22.7	21.2	18.7	234.7	192.8	18.7	-41.9	0.4

				TODATE		DIFFERENCE +/-		
	2020	2021	2022	2020	2021	2022	2020 vs 2021	2021 vs 2022
Aug								
Bangladesh	14.4	10.8	14.5	52.1	49.1	14.5	-3	5.5
South India	16.4	14.5	19.9	160.6	153.6	19.9	-7	1.9
North India	153.2	171	158	631.9	653.9	158	22	-8.2

Jul								
Malawi	1.8	1.29	1.26	36.3	33.7	1.26	-2.6	-1.9
Kenya	34.7	34	44.7	308.8	305.2	44.7	-3.6	13.1

DETAILS OF AWAITING SALE

SALE NO: 43

Scheduled for 31ST OCTOBER/01ST NOVEMBER 2023

	LOTS	QUANTITY
ExEstate	636	672,798
High & Medium	1,628	692,740
Leafy	1,817	660,569
Semi Leafy	1,740	792,530
Тірру	1,882	898,433
Premium Flowery	402	65,149
OffGrades	2,097	1,048,958
Dust	527	484,950
Total	10,729	5,316,127
RePrint	919	444,162

07/11/2023 08/11/2023 **Buyers Prompt Sellers Prompt**

This sale last year

Sale No. 43 | 01ST /02ND NOVEMBER 2022

:10,253 **Re-print Lots** :1,168 Quantity :5,343,622 kgs **Re-print Quantity** :584,630 kgs

LOW GROWN CATALOGUES

Violations Excluded 12/10/2023

LEAFY SEMI-LEAFY TIPPY Closed Closed Closed

OTHER MAIN SALE CATALOGUES

12/10/2023

HIGH & **PREMIUM** OFF **MEDIUM FLOWERY GRADES** Closed Closed Closed

NO .OF PKGS 142,420

СТС

8,385 Pkgs - 456,721 kgs

ORDER OF SALE

Ex-Estate	LG Large Leaf//Semi Leafy/LG Small Leaf/BOP1A/ Premium	High & Medium/Off Grade /Dust
СТВ	СТВ	СТВ
MB	BC	EB
JK	FW	JK
AS	EB	AS
FW	MB	MB
EB	LC	FW
ВС	AS	BC
LC	JK	LC

Approx Selling time of F&W Catalogues

01ST

NOVEMBER 2023

9.30am	Off Grade
10.00am	Ex-Estate
1.30pm	Dust

BC - Bartleet Produce Marketing (Pvt) Ltd FW - Forbes & Walker Tea Brokers (Pvt) Ltd

LC - Lanka Commodity Brokers (Pvt) Ltd AS - Asia Siyaka Commodities PLC

EB - Eastern Brokers Ltd JK - John Keells PLC

CTB - Ceylon Tea Brokers PLC MB - Mercantile Produce Brokers (Pvt)Ltd **31ST**

OCTOBER 2023

10.30am Low Grown - Semi Leafy Teas 11.00am Low Grown - Leafy Teas 11.00am Low Grown - Tippy Teas 2.30pm Main Sale - High & Medium

4.30pm BOP1A

5.00pm Premium Flowery

DETAILS OF AWAITING SALE

SALE NO: 44

Scheduled for 07TH/08TH NOVEMBER 2023

	LOTS	QUANTITY
ExEstate	641	670,676
High & Medium	1,579	680,967
Leafy	1,883	706,286
Semi Leafy	1,736	793,283
Tippy	1,997	961,668
Premium Flowery	350	58,251
OffGrades	2,276	1,119,013
Dust	549	498,572
Total	11,011	5,488,716
RePrint	863	394,509

14/11/2023 15/11/2023 Buyers Prompt Sellers Prompt

This sale last year

Sale No. 44 | 08TH/09TH NOVEMBER 2022

Lots :10,431 Re-print Lots :1,194

Quantity :5,311,290 kgs Re-print Quantity :603,803 kgs LOW GROWN CATALOGUES

Violations Excluded

19/10/2023

LEAFY SEMI-LEAFY TIPPY
Closed Closed Closed

OTHER MAIN SALE CATALOGUES

19/10/2023

HIGH & PREMIUM OFF
MEDIUM FLOWERY GRADES
Closed Closed Closed

NO .OF PKGS 148,885

СТС

8,220 Pkgs - 450,119 kgs

CATALOGUE CLOSURE DETAILS

07/08

NOVEMBER 2023

Sale No. 44

The Ex-Estate catalogue closed on 19th October 2023, excluding violations. The Main Sale catalogues too closed on 19th October 2023, excluding violations.

14/15

NOVEMBER 2023

Sale No. 45

The Ex-Estate and Main Sale catalogues are scheduled to close on 26th October 2023.

21/22

NOVEMBER 2023

Sale No. 46

The Ex-Estate and Main Sale catalogues are scheduled to close on 2nd November 2023.

TEA MARKETS AROUND THE WORLD

MOMBASA AUCTION

23RD, 24TH AND 25TH OCTOBER 2023 (SALE NO 43)

There was reduced demand at irregular levels following quality for the 208,200 packages (13,959,729.00 kilos) on offer with 30.86% remaining unsold.

Leaf Grades - 113,880 packages (7,488,073.00 kilos) - 42.65% unsold.

Dust Grades - 71,760 packages (5,323,018.00 kilos) - 32.33% unsold.

Secondary Grades - 22,560 packages (1,148,638.00 kilos) - 17.20% unsold.

MARKETS

Kazakhstan and other CIS states lent good but selective interest with reduced enquiry from Egyptian Packers, Pakistan Packers, Afghanistan, UK, Yemen and other Middle Eastern countries. Bazaar operated at lower levels while South Sudan showed improved support. Russia, Sudan and Iran remained quiet while Local Packers maintained support. Somalia were active at the lower end of the market.

LEAF GRADES (M2)

BP1:

Best - Saw irregular interest with teas varying between steady to USC32 dearer and selected invoices appreciated by USC62 and USC113 to easier by up to USC18.

Brighter - Advanced by up to USC32 with selected lines gaining USC56 but some teas shed up to USC21.

Mediums - KTDA mediums held value with a number of invoices neglected while plantation mediums were irregular ranging between firm to USC42 dearer to easier by up to USC17.

Lower Medium - Were steady to irregularly dearer by up to USC33.

Plainer - Varied between USC9 dearer to easier by up to USC8.

DF1

Best - Irregular ranging between steady to USC29 dearer to easier by up to USC32.

Brighter - Varied between firm to USC6 dearer to USC15 below last rates.

Mediums - KTDA mediums were mostly steady at reserve prices with a few lines irregular ranging between USC7 dearer to up to USC4 below previous levels. Plantation mediums were steady to easier by up to USC21 but a few teas advanced by up to USC8.

Lower Medium - Shed up to USC18.

Plainer - Were irregular ranging between firm to USC13 dearer

CTC QUOTATIONS	BP1 - USC	PF1 - USC
Best	255 - 464	277 - 462
Good	255 - 314	270 - 299
Good Medium	255 - 323	262 - 288
Medium (KTDA)	250 - 252	244 - 268
Medium (Plantations)	150 - 226	134 - 210
Lower Medium	100 - 188	075 - 140
Plainer	078 - 110	050 - 098

DUST GRADES (M1)

PDUST:

Best - Were firm to USC31 easier for most teas with a few lines advancing by up to USC18.

Brighter - Lost up to USC31.

Mediums - KTDA mediums held value with plantation mediums ranging between firm to USC14 dearer to easier by up to USC20.

Lower Medium - Were irregular and varied between USC30 dearer to USC20 below previous levels.

Plainer - Steady to easier by up to USC24.

DUST1:

Best - Irregularly easier by up to USC35.

Brighter - Were steady to USC18 below last prices.

Mediums - KTDA mediums were firm with plantation mediums steady to USC28 dearer.

Lower Medium - Firm to easier by up to USC25.

Plainer - Lost up to USC32.

CTC QUOTATIONS	PDUST - USC	DUST1 - USC
Best	273 - 452	277 - 330
Good	270 - 302	270 - 299
Good Medium	270 - 295	270 - 294
Medium (KTDA)	258 - 270	245 - 278
Medium (Plantations)	224 - 290	210 - 278
Lower Medium	080 - 222	084 - 210
Plainer	050 - 118	050 - 090

SECONDARY GRADES (S1)

In the Secondary Catalogues, BPs gained while PFs tended easier. Clean well sorted coloury Fannings held value with similar DUSTs steady. Other Fannings

were about firm while DUSTs were easier. BMFs were well absorbed.

SECONDARY QUOTATIONS (USC)	BP/BP2	PF/PF2	FNGS1/ FNGS	DUST/ DUST2	BMF
Best/Good	190 - 220	185 - 191	115 - 210	088 - 262	-
Good Medium / Medium	-	-	125 - 178	125 - 222	-
Lower Medium	110 - 184	060 - 124	057 - 124	050 - 127	050 - 078
Plainer	100 - 167	050 - 098	050 - 078	050 - 081	050 - 078



Courtesy - Africa Tea Brokers Limited.

BANGLADESH AUCTION

23RD OCTOBER 2023 (SALE NO. 26)

CTC LEAF: 63,365 packages of tea on offer met with an improved demand.

BROKENS: All good liquoring Brokens met with a better demand and were fully firm to slightly dearer following competition. Other varieties also met with a fairly good demand but were slightly easier in line with quality. Plain types were again a slightly easier market with some withdrawals. BLF teas met with a fair demand at around last levels with some withdrawals.

FANNINGS: Good liquoring Fannings met with a fairly strong demand and were again fully firm to slightly dearer following competition. Medium varieties met with a fair demand and sold at around last levels easing in line with quality. Plain types were

again slightly easier with some withdrawals. BLF teas met with a fair demand at around last levels with some withdrawals.

CTC DUST: 11,662 packages of tea on offer met with good demand. Good liquoring Dusts sold well at dearer rates. Mediums were in fair demand with few withdrawals. Plain and BLF Dusts had fair demand with some withdrawals. Blenders were active with fair interest from the Loose tea buyers.

COMMENTS: There was a slightly improved demand this week mainly emanating from the Major Blenders. Loose tea buyers lent a little more support. All good liquoring varieties met with a little more competition than last.

CDs sold well at dearer prices.

Our catalogue: (Sale 26) Avg: Tk 193.97 , Sold 67.33 % , (Sale 25) Avg: Tk 191.46 , Sold 67.18 %

QUOTATIONS	BROKENS	QUOTATIONS	FANNINGS
Best	1.86-2	Best	1.90-2.04
Good	1.7-1.74	Good	1.72-1.86
Good Medium	1.54-1.68	Good Medium	1.60-1.66
Medium	1.40-1.5	Medium	1.5-1.59
Plain	1.18-1.36	Plain	1.18-1.36
BLF	0.18-1.09	BLF	0.81-1.09

Courtesy - National Brokers Limited.

TEA MARKETS AROUND THE WORLD

MALAWI AUCTION

25TH OCTOBER 2023 (SALE NO. 43)

Less demand continued this week for the small quantity on offer of 2180 packages. BP1 were 6USC dearer on last. PF1/PD - all were taken out without bids.

D1 were taken out under bids.

PF1SC - Few on offer attracted no interest.

Secondaries - Few F2 on offer sold 2USC down on last, RD fetched 6USC dearer on last.

Courtesy - Tea Brokers Central Africa Limited

KOLKATA/GUWAHATI/COCHIN/AUCTION

The above market report details were not available at the time of printing this publication.